

PERSONAL INFORMATION



Barbara Chiavarino

📍 16 Ettore Stampini, Turin 10148, Italy

☎ (+39) 320.0606171

✉ barbarachiavarino@gmail.com

🌐 www.theprojectplayer.com

Sex F | Date of birth 1970 | Nationality Italy

PROFESSIONAL PROFILE

Leadership coach

Individual consultancy for managers, entrepreneurs, public administrators

Creative Leadership coach.

We cannot solve our problems with the same thinking we used when we created them. - Albert Einstein said.

As Creative Leadership coach I support people learning how to use lateral thinking, generate ideas and take the step from vision to action.

"Challenging coaching" activities, talents empowerment, leadership styles review, team leading development

Business or sector: Public and private organizations, professionals, individuals
A special focus and a wide experience with engineering companies

Corporate development consultant

Corporate training design and delivery

Training needs and relevance assessment, strategic design, methodological guidance, action planning, training tools development, training delivery, monitoring, evaluation.

Areas of activity: Change management, team building, project design / planning / management, creativity and innovation enhancement, web-learning

Business and gender expert

Gender equality development

Strategic analysis of work practices, strengths and weaknesses appraisal, organizational improvement plans, productivity enhancement beyond gender stereotypes

Trainer and facilitator: I plan and deliver activities aimed to empower women's skills, breaking gender paradigms

Business or sector: Public and private organizations

Local development strategist

Community led project design and development

Private/public partnership building, local needs and relevance assessment, smart strategy design, stakeholders involvement, goal oriented project planning workshops, responsibilities and tasks allotment, fund raising

Target: Public authorities.

Two main fields of activities: policies for youth, tourism

MAIN CLIENTS AND ACTIVITIES

Business Sector

- 2014-2018 Various Enterprises, (Large, small and medium sized), any sectors. Among others: ELCOM srl (Turin), STLex Srl Ecovis international network (Turin-Milan-Genoa)Four Tourism Srl (Turin), Danfoss srl (Turin).
- Trusted coach and trainer of world class / prior engineering companies, such as: Alpina S.p.A. (Milan), Crew Cremonesi Workshop S.r.l (Brescia), Geodata Engineering S.p.A. (Turin), Nexteco S.r.l. (Vicenza), LCE Engineering (Turin).
- eMentor S.r.l. - knowledge engineering consultancy (2017-2018; 2012): subject matter expert (soft and entrepreneurial skills development through ICT applications) – At present, ongoing partnership for the development of e-learning courses on soft skills
- FederCultura turismo e Sport – (2017 Rome): business development coaching for members
- FOIT – Training Foundation of the Engineers' Association (2016-2017 Turin): design and delivery of training and coaching activities about leadership & management, lateral thinking, leadership styles
- Museum for financial education (Turin) (2016) – “ Gender Gap in Financial Literacy” project held by the International Federation of Finance Museums (IFFM): training design/delivery for women 35-60 years old (awareness of gender stereotypes affecting women's risks perception and the way women manage money).
- Cna - National Employers' Organization (Rome, 2014-2017): training design/delivery for corporate managers/staff and for associates (change management, web learning, creativity and innovation), leadership coaching, design and delivery of a high-qualified training for Local Associations' General Managers; Piedmont Regional Federation (2010-2014): business development, project management (SME's innovation development, start-up incubators, entrepreneurial skills, leadership coaching)
- Casartigiani- Crafts and Small Businesses Association (2002-2009): business development, project management, gender equality, female entrepreneurship
- Cciao - Chamber of Commerce, Turin (2011-2012): entrepreneurial skills assessment, business development support for young foreigners; (2002-2014): Women Entrepreneurs Committee, member of Board, project design and development
- Obiettivo Europa s.r.l. - information, training and consultancy about European Funds (2011-2014, as partner and training manager): training design/delivery (EU funds, project cycle management; goal oriented project planning; financial management, project monitoring and evaluation)
- The development alchemists ltd - training and coaching private company (2009-2010): training design, co-facilitation (change management, leadership and group coaching, partnership building)

Public Sector

- Bergamo – Municipality – 2018 “Creating a feedback organizational culture, boosting monitoring and evaluation skills’ of public managers and responsables” coaching and training project; 2017 “Acting change” training delivery and coaching on leadership & management, to the management and middle management of the Municipality
- Rosignano – Municipality (Tuscany Region) (2015-2016): Spiders project: enhance employability and “spirit of initiatives and entrepreneurship” skills of youth (17-30 years old). Trainer and facilitator, member of the Project Monitoring and Evaluating Board.
- Turismo Friuli Venezia Giulia – Regional Agency for the development of tourism (2014-2015): local needs and relevance assessment, smart strategy design (sustainable tourism and European strategy for tourism), stakeholders involvement, goal oriented project planning workshops, responsibilities and tasks allotment, fund raising, leadership coaching
- Foromez PA – National Agency for capacity building and improvement innovation in Public Administrations (2014-2015): training delivery and facilitation to boost PA capacities about EU Regional funds programming and managing, stakeholders involvement, public/private partnership development
- Le Terre dei Savoia - Association of 53 Rural Municipalities in Piedmont Region (2014): project management, local strategy development for youth and tourism
- Torino Strategica – Public Foundation of the Municipality of Turin (2012-2013): facilitation and outreach activities among stakeholders for the development of “Turin 2025 Strategic Plan”, with specific focus on “human capital for growth”
- Piedmont Region, Consigliera di Parità – Gender Equality Councillor (2006-2007): project design and management
- Province of Turin, Consigliera di parità – Gender Equality Councillor (2006-2007): project design and management

International Organizations

- Soroptimist International (2017-2018) global movement with a network of over 75,000 club members in 122 countries, advocating for human rights and gender equality: design and delivery of e-learning course on mentoring (highly interactive distance learning modules + web-lessons); leadership training sessions for Millennials girls
- ITC ILO - International Training Centre of International Labour Organization (2004-ongoing): senior expert, project manager, trainer of trainers
Relevant projects/activities:
 - a) "The Future of Work": international research program shaping the future of Work, and the role of Employers Organizations all around the world: expert and researcher (2016-2017)
 - b) Employers' Organizations Capacity Building Actions: trainer and coach (Nepal December 2016; I delivered training sessions to a group of Business Organizations referents coming from Nepal, Sri Lanka, Indonesia, India and Philippines).
 - c) "Employers' Organizations and Women Entrepreneurs: How to reach out?" project undertaken by the Employers Activities programme of the ITC-ILO: development of the online survey aimed to collect data on how EOs (Employers' Organizations) currently reach out to WE (Women Entrepreneurs); analysis of the results of the questionnaires and proposal of a selection of 5/6 cases to be explored further; development of 5 to 6 case studies; delivery of the completed discussion paper during a 2days workshop with EOs; active participation to the workshop as trainer and facilitator.
 - d) Life Long Learning Program, EU-CEC European Certificate of Entrepreneurs' Competences Project (2011): trainer and facilitator (enhancing entrepreneurial skills).
 - e) Gender Academy (2011): I held 2 elective workshops "Equality at Work: Employers' perspective" and "Gender sensitive project design"
 - f) "Designing, planning and managing EU funded projects" - blended training program for public managers and administrators (2009-2010, multiple editions);
 - g) European Commission Campaign "Raising the awareness of companies about combating gender stereotypes" (2007-2009): overall project set-up and implementation involving the 27 EU member countries, training design and delivery, training of trainers, training tools development, design and writing of the project's toolkits for HR managers and business advisors, quality observer, monitoring assessor for Malta, Hungary, Poland and Estonia;
 - h) Community Initiative Interreg III A-ALCOTRA "Trans-Alp: Travail sans frontières" (2004-2005): job profiling, training needs assessment, ad hoc training program design
- Swisscontact - business-oriented foundation for international development cooperation. PPSE program, Promoting Private Sector Employment. Kosovo:
 - a) design and delivery of the gender module within the course for firms' internal organizations; design and delivery of the "Women Matter" workshop on Behavioural Change of Actors for the Role of Women in the Economy; (September 2016)
 - b) Business Membership Organizations Capacity Building Actions: trainer and coach (2017)
- IBPW - International Business and Professional Women (2005-2009): international projects design and management; lecturer at CSW - Commission on the Status of Women (2008-2009, UN Palace, NY);

Universities
and Business Schools

- CUOA Foundation Business School (2015-2018): coach (leadership, team building, soft skills for large companies and/or business networks); lecturer (project management, community led local development for tourism)
- Cattolica University (Milan) - ALTIS Postgraduate School Business & Society(2014-2015): lecturer (project management and funds raising for place branding)
- ISTUD - Business School (2013-2014): expert and trainer (project management, gender equality). Main projects:
 - (2014) Women entrepreneurship enhanceMeNt – WIN Project (Leonardo da Vinci Programme N° 2013-1-HU1-LEO05-09608) : quality plan and evaluation expert;
 - (2013) ComPM Competences of European Project Managers: training design and delivery, training of trainers, training tools development, design and writing of the project's toolkits

PREVIOUS WORK EXPERIENCES

1998-2001	QMS Italia Certification Body (quality management assessment and certification) (): member of Board, Marketing and Commercial Manager
1995-1998	Q.S.C. Srl - management consultancy: marketing assistant
1993-1995	Led srl – Loco Edizioni srl – Advertising agency and publishing house: marketing assistant

EDUCATION AND TRAINING

October 2017 – till June 2019	High School for counselors, doctors, coaches and therapeutics – The Science of well-being: quantum medicine and psychology; bio-genealogy; influence of archetypes and stereotypes on people's well-being Turin, - Medicina dell'essere - Conscientiacademy
Feb 2015-April 2015	Certified Leadership Coach Milan, G.S.O. - The Forton Group
Oct 2012-Jun 2013	Reconnaissance des acquis – Accompagner aux Changements Professionnels - Certified Operator Turin, Forcoop s.c.ar.l. – Accredited Training and Job orientation Agency
Oct 2010-Jun 2011	Job profiling and skills assessment – advanced training for job and career developer (Retravailler Approach) Turin, C.O.R.A. Centri Orientamento Retravailler
2009 (one week)	Diversity Management Turin, Business Administration School
2006 (one week)	Project Management Advanced Training Turin, European Study Centre
2004-2005	Ayurveda Psychology and Business Organization (Leadership styles for well-being-based business models) Pisa, International Centre of Vedic Studies
Sept 1994-June 1995	Business communication and press officer Diploma Turin, Business School of the Industrial Union
1993	Degree in Liberal Arts - B.A. University of Turin, Italy

ACCREDITATION

Since 2016	ICF –International Coaching Federation- Accredited Certified Coach
2016	AIF – Italian Accredited Trainers Association – Senior Accredited Trainer

PERSONAL SKILLS

Mother tongue(s) Italian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	Professional C1	Professional C1	Professional C1	Professional C1	Professional C1

Communication skills Excellent communication and negotiation abilities, developed in 20 years of professional activity

Organizational / managerial skills Very good managing and organizational abilities, developed in a range of responsibilities in private and public organizations (at local, national and international level)

Computer skills Very good command of Microsoft Office™ and Mac IOS tools

Other characteristics Keen reader and short-story writer
Professional swimmer
Nordic walker

Driving license B

Turin, 10th July, 2018


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